

*For Immediate Release*

February, 2011

Contact: Dave Jahr  
630.852.4722 x 5513

**Janus Remote Communications Signs Distribution Agreement with Arrow Electronics, Inc.**

**Aurora, IL** – Janus Remote Communications, a leader in the Machine-to-Machine (M2M) communication solutions, is pleased to announce that they have signed a distribution agreement with Arrow Electronics, Inc. (NYSE:ARW), a global provider of products, services and solutions to industrial and commercial users of electronic components and enterprise computing solutions.

Under the new agreement, Arrow will distribute Janus Terminus platform devices in the Americas region. The Terminus platform encompasses cellular communication terminals from simple telemetry devices through intelligent control terminals, in a wide array of package options. Incorporating a variety of different communications modems from their partner company, Telit Wireless Solutions, Janus offers their customers a variety of paths to integrate wireless technology into both new and existing applications.

“The Janus Terminus platform provides a quick-and-easy solution to cellular enablement, with little to no hardware design effort,” said David West, vice president of supplier marketing and asset for Arrow Electronics. “Our customers now have access to a simplified transition to an embedded cellular module design using Telit, with minimal software changes to the embedded firmware or the end application.”

“Combining our products with Arrow’s demand-creation activities in the M2M space will give our customers the competitive edge in their respective market segments” said Dave Jahr, general manager of Janus Remote Communications.

Continued ...

### **About Janus Remote Communications**

Janus Remote Communications is a major global provider of products, technical support and custom application solutions for the M2M marketplace. Janus Remote Communications is a division of Connor-Winfield Corp, a privately held business in the Chicagoland area. Connor-Winfield, which began in 1963, is an international company with diversified businesses engaged in electronic component manufacturing, software products, contract manufacturing, and the distribution of M2M OEM components and end user product solutions. For more information about Janus, please visit **[www.Janus-rc.com](http://www.Janus-rc.com)**.

### **About Arrow Electronics**

Arrow Electronics ([www.arrow.com](http://www.arrow.com)) is a global provider of products, services and solution to industrial and commercial users of electronic components and enterprise computing solutions. Headquartered in Melville, N.Y., Arrow serves as a supply channel partner for over 900 suppliers and 125,000 original equipment manufacturers, contract manufacturers and commercial customers though a global network of more than 310 locations in 51 countries and territories.

For more information contact Janus Remote Communications  
Tel: 630-499-2121  
Fax: 630-851-5040  
[www.janus-rc.com](http://www.janus-rc.com)  
[djahr@janus-rc.com](mailto:djahr@janus-rc.com)

# # #